## BALANCE SHEET

As at Mar. 31st, 2010

| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+130+140+150$ ) | 100 |  | 194.515.610.889 | 198.022.014.196 |
| I. Cash and cash equivalents | 110 |  | 27.552.181.888 | 23.181.640.377 |
| 1. Cash | 111 | V. 01 | 3.876.698.921 | 2.610 .590 .033 |
| 2. Cash equivalents | 112 |  | 23.675.482.967 | 20.571.050.344 |
| II. Short-term financial investments | 120 | V. 02 | 8.176.481.336 | 9.064.264.752 |
| 1. Short-term investments | 121 |  | 8.410 .051 .742 | 9.490.532.982 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (233.570.406) | (426.268.230) |
| III. Receivables | 130 |  | 138.929.698.849 | 146.323.404.033 |
| 1. Trade accounts receivables | 131 |  | 66.103.538.634 | 83.313.332.131 |
| 2. Advances to suppliers | 132 |  | 4.349.519.113 | 3.017.115.938 |
| 3. Shor-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 71.844.719.203 | 63.361.034.065 |
| 6. Provision for short-term bad receivables | 139 |  | (3.368.078.101) | (3.368.078.101) |
| IV. Inventories | 140 |  | 17.087.027.519 | 16.947.324.516 |
| 1. Inventories | 141 | V. 04 | 17.126.758.139 | 16.987.055.136 |
| 2. Provision for devaluation of inventories | 149 |  | (39.730.620) | (39.730.620) |
| V. Other short-term assets | 150 |  | 2.770.221.297 | 2.505.380.518 |
| 1. Short-term prepaid expenses | 151 |  | 135.574.609 | 11.250 .000 |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 2.634.646.688 | 2.494.130.518 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 42.448.008.167 | 43.021.415.227 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 21.644.183.551 | 22.131.099.177 |
| 1. Tangible fixed assets | 221 | V. 08 | 10.367.318.100 | 10.776.549.233 |
| - Historical cost | 222 |  | 19.071.958.479 | 19.435.838.429 |
| - Accumulated depreciation | 223 |  | (8.704.640.379) | (8.659.289.196) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 11.177.741.451 | 11.255.425.944 |
| - Historical cost | 228 |  | 12.771.673.185 | 12.771.673.185 |
| - Accumulated depreciation | 229 |  | (1.593.931.734) | (1.516.247.241) |
| 4. Construction in progress expenses | 230 | V. 11 | 99.124 .000 | 99.124.000 |
| III. Property investment | 240 |  | 11.840.486.792 | 11.903.912.503 |
| - Historical cost | 241 |  | 12.685.142.283 | 12.685.142.283 |
| - Accumulated depreciation (*) | 242 |  | (844.655.491) | (781.229.780) |
| IV. Long-term financial investments | 250 |  | 8.876.185.110 | 8.876.185.110 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 8.876.185.110 | 8.876.185.110 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 87.152.714 | 110.218 .437 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 87.152.714 | 110.218 .437 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 236.963.619.056 | 241.043.429.423 |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 84.699.711.717 | 89.612.769.289 |
| I. Short-term liabilities | 310 |  | 83.417.819.502 | 88.791.251.105 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 761.000 .000 | 1.668.145.766 |
| 2. Trade accounts payable | 312 |  | 15.622.527.449 | 17.908.724.475 |
| 3. Advances from customers | 313 |  | 11.213.847.014 | 7.462.832.447 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 7.899.437.096 | 8.649.998.503 |
| 5. Payable to employees | 315 |  | 17.482.540.761 | 20.955.322.569 |
| 6. Payable expenses | 316 | V. 17 | 16.459.573.839 | 16.542.003.437 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 11.794.684.349 | 12.611.044.312 |
| 10. Provision for short-erm liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 2.184.208.994 | 2.993.179.596 |
| II. Long-term liabilities | 330 |  | 1.281.892.215 | 821.518.184 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 364.893.059 | 364.893.059 |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 444.576 .083 | 456.625.125 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 472.423.073 |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 152.263.907.339 | 151.430.660.134 |
| I. Capital sources and funds | 410 | V. 22 | 152.263.907.339 | 151.430.660.134 |
| 1. Paid-in capital | 411 |  | 80.000.000.000 | 80.000.000.000 |
| 2. Capital surplus | 412 |  | 57.131.343.889 | 57.131.343.889 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 7.827.734.509 | 7.827.734.509 |
| 8. Financial reserve fund | 418 |  | 3.005.058.654 | 3.005.058.654 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 4.299.770.287 | 3.466.523.082 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 236.963.619.056 | 241.043.429.423 |

## INCOME STATEMENT

Quarter 1/2010

Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 12.086.843.334 | 12.431.153.735 | 12.086.843.334 | 12.431.153.735 |
| 2. Deductions | 2 |  |  |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 12.086.843.334 | 12.431.153.735 | 12.086.843.334 | 12.431.153.735 |
| 4. Cost of goods sold | 11 | VI. 27 | 10.354.589.892 | 10.334.991.443 | 10.354.589.892 | 10.334.991.443 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 1.732.253.442 | 2.096.162.292 | 1.732.253.442 | 2.096.162.292 |
| 6. Financial income | 21 | VI. 26 | 449.450.878 | 1.898.855.518 | 449.450.878 | 1.898.855.518 |
| 7. Financial expenses | 22 | VI. 28 | (41.507.232) | 14.896.400 | (41.507.232) | 14.896.400 |
| - Include: Interest expenses | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  |  | 4.213 .151 |  | 4.213.151 |
| 9. General \& administrative expenses | 25 |  | 1.246.117.389 | 1.016.674.630 | 1.246.117.389 | 1.016.674.630 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2}) \mathbf{- ( 2 4 + 2 5 )}\}$ | 30 |  | 977.094.163 | 2.959.233.629 | 977.094.163 | 2.959.233.629 |
| 11. Other income | 31 |  | 183.802.882 | 768.918 | 183.802.882 | 768.918 |
| 12. Other expenses | 32 |  | 772 | 4.401 | 772 | 4.401 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 183.802.110 | 764.517 | 183.802.110 | 764.517 |
| 14. Profit before tax (50=30+40) | 50 |  | 1.160.896.273 | 2.959.998.146 | 1.160.896.273 | 2.959.998.146 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 288.349.068 | 272.999.676 | 288.349.068 | 272.999.676 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 872.547.205 | 2.686.998.470 | 872.547.205 | 2.686.998.470 |
| 18. EPS (VND/share) | 70 |  | 109 | 452 | 109 | 452 |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Direct method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 43.347.822.094 | 30.797.046.022 |
| 2. Cash paid for supplier | 2 |  | (9.566.264.087) | (6.775.073.981) |
| 3. Cash paid for employee | 3 |  | (1.780.880.610) | (2.392.629.804) |
| 4. Cash paid for interest | 4 |  | (17.069.019) |  |
| 5. Cash paid for corporate income tax | 5 |  |  | (48.574.630) |
| 6. Other receivables | 6 |  | 3.584.539.292 | 6.009.987.584 |
| 7. Other payables | 7 |  | (30.723.667.004) | (28.066.193.604) |
| Net cash provided by (used in) operating activities | 20 |  | 4.844.480.666 | (475.438.413) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 433.206 .611 | 1.898.855.518 |
| Net cash used in investing activities | 30 |  | 433.206.611 | 1.898.855.518 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  | (907.145.766) |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  | (1.790.000.000) |
| Net cash (used in) provided by financing activities | 40 |  | (907.145.766) | (1.790.000.000) |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 4.370.541.511 | (366.582.895) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 23.181.640.377 | 32.326.759.796 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 27.552.181.888 | 31.960.176.901 |

